

Testimonials & Examples of Accomplishments

Mr. Joseph Zebrowski, Vice President, Logistics and Distribution, Union Tools, Inc. - a leading manufacturer and marketer of non-powered lawn and garden tools in North America.

“Our primary goal is to improve our order accuracy and meet or exceed our customer’s expectations. Collect 2000 helped us “raise the bar” in our distribution operations with improved accuracy and reduced exceptions.”

Founded in 1890, Columbus, Ohio-based Union Tools is a leading manufacturer and marketer of non-powered lawn and garden tools in North America.

The problem: “As with most companies shipping to the likes of Walmart, Sears, Home Depot, etc., there is the requirement to meet stringent standards with regard to accuracy and labeling or significant penalties are assessed.” The answer: “Manufacturing Systems and the Collect 2000 product helped Union Tools to meet and to satisfy those demands by automating an advanced shipping process and incorporating appropriate control points. The automated process also prints consolidated bills of lading and is fully integrates to Union Tools existing ERP solution on a real-time basis.”

Multimatic Inc. is a privately held Canadian corporation supplying components, systems and services to the global automotive industry.

The company is headquartered in Markham, ON, Canada, and has operating divisions in North America and Europe. Multimatic's core competencies lie in the manufacture of stampings, welded assemblies, mechanisms, and high technology shock absorbers, as well as the design and development of automotive body hardware and vehicle suspension systems. Product is supplied to the major automobile manufacturers in North America and Europe.

The problem: “Each customer demands uniquely marked and serialized tote and pallet labels. If this is not accomplished penalties include fines, quota reduction and increased customer service effort.” The answer: “Our staff have designed and implemented a completely automated on-demand label printing process utilizing “smart printer” technology and PLC process integration. Data is also archived for customer service. The solution is being deployed on 250+ printers at five plants.”

TS Tech Canada Inc., a division of TS Tech Co., Ltd. - a publicly held Japanese company supplying steering wheels, door trim, roof trim, and other products for vehicle interiors.

TS TECH supplies steering wheels, door trim, roof trim, and other products for vehicle interiors. They respond to a broad range of needs from both domestic and overseas car manufacturers by supplying front seats equipped with side air bags, rear seats equipped with built-in child seats, and high value added door and roof trim with superior safety and design. TS tech has been a key partner with the Honda Group since its beginnings as a motorcycle manufacturer. Honda offered its total support in our overseas expansion, and TS TECH supplies Honda with nearly all of its interior products.

The problem: “As with most major automobile manufacturers, Honda Canada has placed stringent shipping and quality demands on TS Tech including penalties for non-performance. This was especially true of products incorporating air bags that are subject to federal regulations. The system originally installed to monitor this process was supplied by Sanyo Japan. As such, there were tremendous delays involved in solving problems thereby increasing assessed penalties.” The answer: “TS Tech Canada has employed Manufacturing Systems Corp. to implement a newer more flexible automated test and data capture capability involving touch screens. Our successful completion of the initial project has led to additional projects at TS Tech.”

Manufacturing Systems Corp will be pleased to share these accomplishments, and others, with you either in person or via a WEBEX demonstration of Collect 2000 and associated solutions.